

## Tahoe Sierra MLS - 1st Quarter Sold Analysis 2009

| SF Sold Analysis | N Shore   | W Shore     | Alpine/Squaw TRC | Northstar   | Truckee      | Tahoe Donner | Lahontan    | Out of Area |
|------------------|-----------|-------------|------------------|-------------|--------------|--------------|-------------|-------------|
| No. of Lisitngs  | 13        | 9           | 3                | 3           | 33           | 34           | 3           | 8           |
| Dollar Volume    | \$868,500 | \$4,971,000 | \$2,791,500      | \$5,715,000 | \$20,492,600 | \$20,905,900 | \$3,800,000 | \$2,052,500 |
| Average Price    | \$688,192 | \$621,375   | \$930,500        | \$1,905,000 | \$620,987    | \$614,879    | \$1,900,000 | \$256,562   |
| Median Price     | \$533,000 | \$585,500   | \$551,500        | \$1,565,000 | \$480,000    | \$557,500    | \$1,900,000 | \$275,000   |
| Average DOM      | 95        | 75          | 186              | 232         | 108          | 130          | 270         | 72          |
|                  |           |             |                  |             |              |              |             |             |

| CND Sold Analysis | N Shore     | W Shore | Alpine/Squaw TRC | Northstar   | Truckee   | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-------------|---------|------------------|-------------|-----------|--------------|----------|-------------|
| No. of Lisitngs   | 4           | 0       | 0                | 6           | 2         | 6            | 0        | 1           |
| Dollar Volume     | \$1,299,500 | \$0     | \$0              | \$6,959,900 | \$684,950 | \$1,709,000  | \$0      | \$85,000    |
| Average Price     | \$324,875   | \$0     | \$0              | \$1,159,983 | \$342,475 | \$284,833    | \$0      | \$85,000    |
| Median Price      | \$337,500   | \$0     | \$0              | \$1,200,000 | \$342,475 | \$322,500    | \$0      | \$85,000    |
| Average DOM       | 123         | 0       | 0                | 595         | 34        | 224          | 0        | 82          |
|                   |             |         |                  |             |           |              |          |             |

| OTH Sold Analysis | N Shore   | W Shore   | Alpine/Squaw TRC | Northstar   | Truckee   | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-----------|-----------|------------------|-------------|-----------|--------------|----------|-------------|
| No. of Lisitngs   | 1         | 1         | 0                | 5           | 2         | 0            | 0        | 0           |
| Dollar Volume     | \$245,000 | \$765,000 | \$0              | \$1,330,000 | \$243,500 | \$0          | \$0      | \$0         |
| Average Price     | \$245,000 | \$765,000 | \$0              | \$266,000   | \$121,750 | \$0          | \$0      | \$0         |
| Median Price      | \$245,000 | \$765,000 | \$0              | \$325,000   | \$121,750 | \$0          | \$0      | \$0         |
| Average DOM       | 62        | 18        | 0                | 251         | 123       | 0            | 0        | 0           |
|                   |           |           |                  |             |           |              |          |             |