

# Tahoe Sierra MLS - April Sales Statistics 2004

| Area                             | Northshore Lake Tahoe |     |     | West Shore Lake Tahoe |     |     | Alpine/Squaw TRC |     |     | Northstar |     |     | Truckee (007 & 008) |     |     | Tahoe Donner |     |     | Lahontan |     |     | Other |     |     | Total |     |     |
|----------------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------------------|-----|-----|--------------|-----|-----|----------|-----|-----|-------|-----|-----|-------|-----|-----|
| Type                             | SF                    | CND | OTH | SF                    | CND | OTH | SF               | CND | OTH | SF        | CND | OTH | SF                  | CND | OTH | SF           | CND | OTH | SF       | CND | OTH | SF    | CND | OTH | SF    | CND | OTH |
| <b>Sold Listings 12/04</b>       | 13                    | 8   | 4   | 5                     | 2   | 0   | 3                | 3   | 1   | 5         | 0   | 2   | 20                  | 8   | 4   | 36           | 3   | 0   | 0        | 0   | 0   | 10    | 0   | 2   | 92    | 24  | 13  |
| <b>\$299,999 or less</b>         |                       | 1   | 3   |                       |     |     |                  |     | 1   |           |     | 2   | 1                   | 1   | 4   |              | 2   |     |          |     |     | 5     |     | 1   | 6     | 4   | 11  |
| <b>\$300,000 - \$499,999</b>     | 3                     | 4   | 1   | 3                     |     |     | 1                | 3   |     |           |     |     | 15                  | 7   |     | 7            | 1   |     |          |     |     | 5     |     |     | 34    | 15  | 1   |
| <b>\$500,000 - \$699,999</b>     | 6                     | 3   |     | 2                     |     |     | 2                |     |     | 1         |     |     | 3                   |     |     | 18           |     |     |          |     |     |       |     |     | 32    | 3   | 0   |
| <b>\$700,000 - \$899,999</b>     | 1                     |     |     |                       | 1   |     |                  |     |     | 1         |     |     | 1                   |     |     | 7            |     |     |          |     |     |       |     |     | 10    | 1   | 0   |
| <b>\$900,000 - \$1,199,999</b>   | 2                     |     |     |                       |     |     |                  |     |     | 1         |     |     |                     |     |     | 2            |     |     |          |     |     |       | 1   |     | 5     | 0   | 1   |
| <b>\$1,200,000 - \$1,499,999</b> |                       |     |     |                       | 1   |     |                  |     |     | 1         |     |     |                     |     |     | 2            |     |     |          |     |     |       |     |     | 3     | 1   | 0   |
| <b>\$1,500,000 - \$1,999,999</b> |                       |     |     |                       |     |     |                  |     |     | 1         |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 1     | 0   | 0   |
| <b>\$2,000,000 - \$2,999,999</b> | 1                     |     |     |                       |     |     |                  |     |     |           |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 1     | 0   | 0   |
| <b>\$3,000,000 - \$4,999,999</b> |                       |     |     |                       |     |     |                  |     |     |           |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 0     | 0   | 0   |
| <b>\$5,000,000 - \$7,999,999</b> |                       |     |     |                       |     |     |                  |     |     |           |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 0     | 0   | 0   |
| <b>\$8,000,000 - \$9,999,999</b> |                       |     |     |                       |     |     |                  |     |     |           |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 0     | 0   | 0   |
| <b>\$10,000,000 or more</b>      |                       |     |     |                       |     |     |                  |     |     |           |     |     |                     |     |     |              |     |     |          |     |     |       |     |     | 0     | 0   | 0   |

\*TSMLS information deemed reliable, but not guaranteed

