

Tahoe Sierra MLS - 1st Quarter Sold Analysis 2006

| Resid.Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|---------------------|--------------|--------------|------------------|-------------|--------------|--------------|--------------|--------------|
| No. of Lisitngs | 26 | 23 | 7 | 6 | 32 | 32 | 1 | 20 |
| Dollar Volume | \$20,654,800 | \$31,518,833 | \$13,035,000 | \$7,010,000 | \$22,493,500 | \$26,273,600 | \$3,650,000 | \$10,427,500 |
| Average Price | \$794,415 | \$1,370,384 | \$1,862,143 | \$1,168,333 | \$702,922 | \$821,050 | \$3,650,000 | \$521,375 |
| Median Price | \$682,000 | \$875,000 | \$1,360,000 | \$1,112,500 | \$602,500 | \$725,000 | \$3,650,000 | \$377,250 |
| Average DOM | 77 | 83 | 131 | 108 | 115 | 73 | 1185 | 148 |
| Total \$ Amt. | \$22,131,215 | \$33,764,217 | \$16,257,143 | \$9,290,833 | \$23,798,922 | \$27,819,650 | \$10,950,000 | \$11,326,125 |

| Condo.Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|---------------------|-------------|--------------|------------------|--------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 12 | 1 | 12 | 14 | 13 | 7 | 0 | 3 |
| Dollar Volume | \$6,066,800 | \$3,700,000 | \$9,152,900 | \$35,287,375 | \$7,289,085 | \$3,029,500 | \$0 | \$1,160,000 |
| Average Price | \$505,567 | \$3,700,000 | \$762,742 | \$2,520,527 | \$560,699 | \$432,786 | \$0 | \$386,667 |
| Median Price | \$474,000 | \$3,700,000 | \$625,000 | \$2,425,000 | \$505,000 | \$395,000 | \$0 | \$385,000 |
| Average DOM | 77 | 78 | 59 | 178 | 117 | 44 | 0 | 61 |
| Total \$ Amt. | \$7,046,367 | \$11,100,000 | \$10,540,642 | \$40,232,902 | \$8,354,784 | \$3,857,286 | \$0 | \$1,931,667 |

| Other Sold Analysis | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|---------------------|-------------|---------|------------------|-------------|-----------|--------------|----------|-------------|
| No. of Lisitngs | 3 | 0 | 1 | 7 | 3 | 0 | 1 | 0 |
| Dollar Volume | \$832,000 | \$0 | \$700,000 | \$2,713,000 | \$270,500 | \$250,000 | \$0 | \$87,950 |
| Average Price | \$277,333 | \$0 | \$700,000 | \$387,571 | \$90,167 | \$250,000 | \$0 | \$87,950 |
| Median Price | \$335,000 | \$0 | \$700,000 | \$389,000 | \$92,000 | \$250,000 | \$0 | \$87,950 |
| Average DOM | 115 | 0 | 4 | 193 | 55 | 93 | 0 | 257 |
| Total \$ Amt. | \$1,444,333 | \$0 | \$2,100,000 | \$3,489,571 | \$452,667 | \$750,000 | \$0 | \$263,850 |

*TSMLS information deemed reliable, but not guaranteed