

Tahoe Sierra MLS - June Sales Statistics 2008

Area	Northshore Lake Tahoe			West Shore Lake Tahoe			Alpine/Squaw TRC			Northstar			Truckee			Tahoe Donner			Lahontan			Other			Total		
Type	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH
Active Listings 6/08	186	79	52	139	9	5	51	88	13	32	81	37	333	56	59	173	45	9	28	0	0	176	17	8	1118	375	183
Sold Listings 6/08	4	0	1	8	0	0	0	2	0	0	3	0	16	3	2	22	0	0	2	0	0	7	0	0	59	8	3
\$299,999 or less			1											1	2							3			3	1	3
\$300,000 - \$499,999				1							1		10	2		6						2			19	3	0
\$500,000 - \$699,999				3									2			10						1			16	0	0
\$700,000 - \$899,999	3			1												3						1			8	0	0
\$900,000 - \$1,199,999				2				2			1		1			2									5	3	0
\$1,200,000 - \$1,499,999													1												1	0	0
\$1,500,000 - \$1,999,999	1															1									2	0	0
\$2,000,000 - \$2,999,999											1		2						2						4	1	0
\$3,000,000 - \$4,999,999																									0	0	0
\$5,000,000 - \$7,999,999																									0	0	0
\$8,000,000 - \$9,999,999				1																					1	0	0
\$10,000,000 or more																									0	0	0

*TSMLS information deemed reliable, but not guaranteed

Tahoe Sierra MLS - June Sold Analysis 2008

SF SOLD ANALYSIS	N Shore	W Shore	Alpine/ Squaw	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	4	8	0	0	16	22	2	7
Dollar Volume	\$3,900,402	\$13,629,000	\$0	\$0	\$12,424,400	\$14,720,000	\$4,600,000	\$2,590,000
Average Price	\$975,100	\$1,703,625	\$0	\$0	\$776,525	\$669,090	\$2,300,000	\$370,000
Median Price	\$786,451	\$749,500	\$0	\$0	\$466,250	\$600,000	\$2,300,000	\$310,000
Average DOM	43	33	0	0	115	127	297	108

CND SOLD ANALYSIS	N Shore	W Shore	Alpine/ Squaw	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	0	0	2	3	3	0	0	0
Dollar Volume	\$0	\$0	\$2,150,000	\$4,198,000	\$856,500	\$0	\$0	\$0
Average Price	\$0	\$0	\$1,075,000	\$1,399,333	\$285,500	\$0	\$0	\$0
Median Price	\$0	\$0	\$1,075,000	\$1,000,000	\$310,000	\$0	\$0	\$0
Average DOM	0	0	241	177	176	0	0	0

OTH SOLD ANALYSIS	N Shore	W Shore	Alpine/ Squaw	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	1	0	0	0	2	0	0	0
Dollar Volume	\$265,000	\$0	\$0	\$0	\$388,250	\$0	\$0	\$0
Average Price	\$265,000	\$0	\$0	\$0	\$194,125	\$0	\$0	\$0
Median Price	\$265,000	\$0	\$0	\$0	\$194,125	\$0	\$0	\$0
Average DOM	19	0	0	0	289	0	0	0

Tahoe Sierra MLS - 2nd Quarter 2008 Totals by Area

2008 2nd Quarter	Northshore Lake Tahoe			West Shore Lake Tahoe			Alpine/Squaw TRC			Northstar			Truckee			Tahoe Donner			Lahontan			Out of Area			Total				
Type	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH	SF	CND	OTH		
Sold Listings	14	3	2	17	0	1	5	8	0	4	5	3	51	10	2	49	5	0	3	0	0	24	1	0	167	32	8		
\$299,999 or less		1	1									3	3	1	2	8	1							9			20	3	6
\$300,000 - \$499,999	4		1	4				2			1		24	3		21	4							9			62	10	1
\$500,000 - \$699,999	4			4		1		2			1		13	1		8								1			30	4	1
\$700,000 - \$899,999	4			4			2	1					6			8							2	1		26	2	0	
\$900,000 - \$1,199,999				2			1	3		3	1		1	2		8							1			16	6	0	
\$1,200,000 - \$1,499,999		1					1						1	3		3							1			6	4	0	
\$1,500,000 - \$1,999,999	1	1									1		1			1			1							4	2	0	
\$2,000,000 - \$2,999,999				1						1	1		2						2				1			7	1	0	
\$3,000,000 - \$4,999,999	1			1																						2	0	0	
\$5,000,000 - \$7,999,999							1																			1	0	0	
\$8,000,000 - \$9,999,999				1																							1	0	0
\$10,000,000 or more																											0	0	0

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Tahoe Sierra MLS - 2nd Quarter Sold Analysis 2008

SF Sold Analysis	N Shore	W Shore	Alpine/Squaw TRC	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	14	17	5	4	51	49	3	24
Dollar Volume	\$12,658,457	\$23,193,900	\$9,690,000	\$5,615,000	\$31,709,000	\$36,202,000	\$6,350,000	\$11,648,000
Average Price	\$904,175	\$1,364,347	\$1,938,000	\$1,403,750	\$621,745	\$738,816	\$2,116,666	\$485,333
Median Price	\$682,500	\$739,000	\$950,000	\$1,095,000	\$480,000	\$635,000	\$2,000,000	\$383,500
Average DOM	95	134	82	145	151	111	424	137

CND Sold Analysis	N Shore	W Shore	Alpine/Squaw TRC	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	3	0	8	5	10	5	0	1
Dollar Volume	\$3,365,000	\$0	\$5,787,688	\$6,368,000	\$8,006,054	\$1,710,000	\$0	\$760,000
Average Price	\$1,121,666	\$0	\$723,461	\$1,273,600	\$800,605	\$342,000	\$0	\$760,000
Median Price	\$1,290,000	\$0	\$687,000	\$1,000,000	\$839,597	\$385,000	\$0	\$760,000
Average DOM	186	0	145	354	147	94	0	202

OTH Sold Analysis	N Shore	W Shore	Alpine/Squaw TRC	Northstar	Truckee	Tahoe Donner	Lahontan	Out of Area
No. of Lisitngs	2	1	0	3	2	0	0	0
Dollar Volume	\$635,000	\$549,000	\$0	\$822,000	\$388,250	\$0	\$0	\$0
Average Price	\$317,500	\$549,000	\$0	\$274,000	\$194,125	\$0	\$0	\$0
Median Price	\$317,500	\$549,000	\$0	\$292,000	\$194,125	\$0	\$0	\$0
Average DOM	16	431	0	161	289	0	0	0