

Tahoe Sierra MLS - October Sales Statistics 2009

| Area | Northshore Lake Tahoe | | | West Shore Lake Tahoe | | | Alpine/Squaw TRC | | | Northstar | | | Truckee | | | Tahoe Donner | | | Lahontan | | | Other | | | Total | | | | | |
|----------------------------------|-----------------------|-----|-----|-----------------------|-----|-----|------------------|-----|-----|-----------|-----|-----|---------|-----|-----|--------------|-----|-----|----------|-----|-----|-------|-----|-----|-------|-----|-----|----|-----|-----|
| Type | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH | SF | CND | OTH |
| Active Listings 10/09 | 149 | 55 | 37 | 116 | 16 | 9 | 62 | 61 | 8 | 35 | 56 | 23 | 219 | 59 | 64 | 125 | 23 | 5 | 20 | 0 | 0 | 110 | 15 | 7 | 836 | 285 | 153 | | | |
| Sold Listings 10/09 | 19 | 8 | 0 | 20 | 1 | 0 | 2 | 4 | 0 | 2 | 9 | 1 | 30 | 3 | 1 | 30 | 5 | 0 | 2 | 0 | 0 | 3 | 1 | 1 | 108 | 31 | 3 | | | |
| \$299,999 or less | 1 | 3 | | 1 | | | | 1 | | | 1 | 1 | 3 | 1 | 1 | 1 | 3 | | | | | | 1 | 1 | 6 | 10 | 3 | | | |
| \$300,000 - \$499,999 | 11 | 1 | | 9 | | | | 3 | | | 5 | | 15 | 1 | | 11 | 2 | | | | | 2 | | | 48 | 12 | 0 | | | |
| \$500,000 - \$699,999 | 4 | 3 | | 3 | | | | 1 | | | 1 | | 8 | 1 | | 10 | | | | | | | | | 26 | 5 | 0 | | | |
| \$700,000 - \$899,999 | 3 | 1 | | 4 | 1 | | | | | | 1 | | 1 | | | 5 | | | | | | | | | 13 | 3 | 0 | | | |
| \$900,000 - \$1,199,999 | | | | | | | | 1 | | | 1 | | 2 | | | 1 | | | | | | | | | 5 | 0 | 0 | | | |
| \$1,200,000 - \$1,499,999 | | | | | | | | | | | | | | | | 2 | | | | 1 | | | | | 3 | 0 | 0 | | | |
| \$1,500,000 - \$1,999,999 | | | | | | | | | | 1 | 1 | | 1 | | | | | | | 1 | | | | | 3 | 1 | 0 | | | |
| \$2,000,000 - \$2,999,999 | | | | | | | | | | | | | | | | | | | | | | 1 | | | 1 | 0 | 0 | | | |
| \$3,000,000 - \$4,999,999 | | | | 3 | | | | | | | | | | | | | | | | | | | | | 3 | 0 | 0 | | | |
| \$5,000,000 - \$7,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 | | | |
| \$8,000,000 - \$9,999,999 | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 | | | |
| \$10,000,000 or more | | | | | | | | | | | | | | | | | | | | | | | | | 0 | 0 | 0 | | | |

*TSMLS information deemed reliable, but not guaranteed

Tahoe Sierra MLS - October Sold Analysis 2009

| SF SOLD ANALYSIS | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|------------------|-------------|--------------|------------------|-------------|--------------|--------------|-------------|-------------|
| No. of Lisitngs | 19 | 20 | 2 | 2 | 30 | 30 | 2 | 3 |
| Dollar Volume | \$9,303,500 | \$22,897,500 | \$1,568,000 | \$2,915,000 | \$16,296,850 | \$18,415,000 | \$3,050,000 | \$2,746,000 |
| Average Price | \$489,657 | \$1,144,875 | \$784,000 | \$1,457,500 | \$543,228 | \$613,833 | \$1,525,000 | \$915,333 |
| Median Price | \$450,000 | \$529,500 | \$784,000 | \$1,457,500 | \$462,000 | \$605,000 | \$1,525,000 | \$415,000 |
| Average DOM | 141 | 152 | 115 | 166 | 114 | 93 | 78 | 174 |

| CND SOLD ANALYSIS | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|-------------|-----------|------------------|-------------|-------------|--------------|----------|-------------|
| No. of Lisitngs | 8 | 1 | 4 | 9 | 3 | 5 | 0 | 1 |
| Dollar Volume | \$3,384,000 | \$840,000 | \$1,164,900 | \$5,123,905 | \$1,177,500 | \$1,563,000 | \$0 | \$220,000 |
| Average Price | \$423,000 | \$840,000 | \$291,225 | \$569,322 | \$392,500 | \$312,600 | \$0 | \$220,000 |
| Median Price | \$443,750 | \$840,000 | \$307,450 | \$394,250 | \$369,000 | \$274,000 | \$0 | \$220,000 |
| Average DOM | 192 | 115 | 110 | 401 | 383 | 87 | 0 | 137 |

| OTH SOLD ANALYSIS | N Shore | W Shore | Alpine/ Squaw | Northstar | Truckee | Tahoe Donner | Lahontan | Out of Area |
|-------------------|---------|---------|------------------|-----------|-----------|--------------|----------|-------------|
| No. of Lisitngs | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 1 |
| Dollar Volume | \$0 | \$0 | \$0 | \$140,000 | \$120,000 | \$0 | \$0 | \$45,000 |
| Average Price | \$0 | \$0 | \$0 | \$140,000 | \$120,000 | \$0 | \$0 | \$45,000 |
| Median Price | \$0 | \$0 | \$0 | \$140,000 | \$120,000 | \$0 | \$0 | \$45,000 |
| Average DOM | 0 | 0 | 0 | 939 | 249 | 0 | 0 | 48 |